

## ROUTING AND RECORD SHEET

SUBJECT: (Optional)

FROM:

Edward J. Maloney  
Director of Information Technology

EXTENSION

NO.

DATE

4 Dec 87

TO: (Officer designation, room number, and building)

DATE

RECEIVED

FORWARDED

OFFICER'S  
INITIALS

COMMENTS (Number each comment to show from whom to whom. Draw a line across column after each comment.)

1. C/IMS  
Room 1D4109 HQS

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Ken:

As I mentioned at lunch, I have instructed my people to execute the contract amendment as you have requested. Prior to doing that, however, I did share this issue with Bill Donnelly and [redacted] Attached are their comments that I pass along for your information.

Ed

FORM  
1-79

610

USE PREVIOUS  
EDITIONS

ROUTING AND RECORD SHEET					
SUBJECT: (Optional)					
FROM: Edward J. Maloney D/OIT			EXTENSION	NO.	
				DATE	
				16 November 1987	
TO: (Officer designation, room number, and building)		DATE		OFFICER'S INITIALS	
		RECEIVED	FORWARDED		
1.	DDA 7D18 HQS	18 NOV 1987		WJD	<p>DDA:</p> <p>Per our discussion.</p> <p>Ed</p> <p>Ed:</p> <p>Please note the note from Jim which is enclosed herewith.</p> <p>It appears that IMS wants to "roll its own." This will very likely eventually end in a dead end. Too bad, but as with most of these things, we won't be around when it's recognized that we are at that dead end.</p> <p>I certainly hope WANG eventually makes this a standard product. Reluctantly, I guess you have to go along with IMS' request, although it will tax OC any way you cut it.</p> <p>William F. Donnelly</p> <p>4-6 Doris</p> <p>Per my discussion with [redacted], pls proceed to [redacted] the contract amendment as requested</p> <p>Ed, Contract has the action.</p>
2.					
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4.	D/OIT				
5.	[redacted]				
6.	c/csg				
7.					
8.	return to D/OIT				
9.	[redacted]				
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11.					
12.					
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FORM 1-79 610 USE PREVIOUS EDITIONS

ER 4548-87

Central Intelligence Agency  
Washington, D.C. 20505

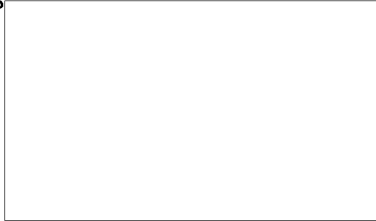
Executive Director

9 October 1987

NOTE FOR: Deputy Director for Administration

Bill:

The Customer Standards Group in OIT last week considered the procurement process which would result in enforcing the standards they have accepted. I have no particular argument with the criteria OIT has laid out for exceptions, indeed it seems to me they are sensible. I think we do, however, have an interest in ensuring that we do everything possible to support the standards activity. It is amazingly easy to allow exceptions and end up with no effective standards program. I would hope that you would continue to follow this debate and emphasize to all concerned senior managements' view that exceptions ought to be relatively few and far between, that our philosophy is that nearly everyone should be able to do their work within the standards we have agreed to. Some see this as a relatively small issue; to me it is absolutely fundamental in guaranteeing our ability to enable people to communicate with each other. The earlier we get the word around that we have a very strong view for a needs for standards, the fewer fights we will have in the future about exceptions. Do you see this as I do?



STAT

C O N F I D E N T I A L

OIT/TRIS

LOGGED

DO/IMS 87-354/2

6 November 1987



MEMORANDUM FOR: Director of Information Technology, DA

FROM:

25X1

Chief, Information Management Staff, DO

SUBJECT: Performance Enhancement for the Wang Alliance System

REFERENCES: A. OIT-0772-87, dtd 19 Oct 87, Same Subject  
B. DO/IMS 87-354, dtd 9 Sept 87, Same Subject

1. Action Requested Please coordinate on our proposal to proceed with the development of the Wang "Turbo" board so that we may proceed with a letter of intent to Wang.

2. As requested, my staff has provided a full briefing, keyed to the questions that you have raised in your memorandum of the 19th, for of your office. Additionally, I am also providing this information in the following sub-paragraphs, keyed to the specific set of questions raised by you.

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A. Question: Will Wang announce this proposed "turbo" board as a standard product? Answer: We expect that at some point Wang will announce the availability of this product; however, it is our understanding that Wang has not yet made such a decision. There has been considerable resistance from senior Wang managers, and it is known that they will not develop the "Turbo" board without a firm commitment from the Agency.

B. Question: How do you intend to define performance based on the statement from Wang, "Wang makes no other warranties or commitments to the product performance capabilities?" Answer: We intend to define performance primarily in terms of improved system response time when executing its actions. The modifications proposed by Wang include a four-fold increase in the number of 928 links used

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SUBJECT: Performance Enhancement for the Wang Alliance System

to address connected peripherals and an 8 bit SCSI port which will enable the Master Unit to interface with a host of new peripherals, such as large-capacity storage devices, that it cannot now accommodate.

C. Question: Has this been coordinated with OC?

Answer: Yes, Director of Communications and Chief Foreign Networks Division/OC have been advised of our plans in this area and were given assurances that their personnel will be provided with all that will be required for them to continue technical support. FYI: The choice of any alternative system at this time could not be supported by the existing infrastructure and would require a significant increase in personnel resources.

D. Question: In the event of product failure in the field, who is qualified to make repairs? Based on what knowledge and training? Answer: OC and OIT [redacted]

[redacted] will be tasked with field maintenance of the devices (which will be limited to exchanging boards or replacing CPUs via the Techreq system). Additional maintenance training will be provided if and as required. Any diagnostic and repair tools required will be procured and distributed. This will be handled in the same manner as we have with the new RSD disk drives, the Professional Computers, etc.

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F. Question: In light of the planning and directions being taken by the Office of Communications as to long-term hardware procurements and installation to overseas stations,

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SUBJECT: Performance Enhancement for the Wang Alliance System

does the extension of the Alliance system architecture make sense? Answer: CRAFT has a large distributed base of Wang Alliance systems, both overseas and domestically; these systems will be in place for a number of years to come. With the millions of dollars of equipment already in place we must plan for phased replacement in the future. We cannot afford to abandon this equipment arbitrarily or make a precipitous change to a totally new system. Consideration for new equipment and capabilities are being addressed under the DO's DOLPHIN program and the future direction of CRAFT must meld with that program. We cannot abandon the ever-increasing needs of DO field personnel while we wait for a yet to be defined solution which could take years to implement. Since the Wang Alliance is the current field automation base for the DO, all OC planned enhancements to the communications network should be incorporating an efficient interface between communications and existing CRAFT equipment.

G. Question: What do you expect in terms of increased product life cycle as a result of this proposed enhancement? Answer: We anticipate at minimum a five-year increase in product life cycle for all large, multi-system installed

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H. Question: There seems to be an unstated presumption that upgrading to a Wang V.S. is not an option. Answer: We have done an extensive evaluation of the VS system and discussed its utility and operation with a variety of end users as well as Wang representatives. We have determined that it is not a suitable replacement for the Wang Alliance system. Its utilization will not provide the increased processing speed required to facilitate those primary activities for which CRAFT is provided, i.e., word and document processing, storage, and manipulation. Additionally, the VS system would dramatically increase the cost of procurement, i.e., a VS CPU costs approximately ten times that of an Alliance. It is also evident that on-site (field) technical support could not be provided without the presence of a highly-qualified technician. In essence, the VS system would not provide the capabilities CRAFT needs, which will be provided by the "Turbo" board, and would place major new demands on project resources.

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SUBJECT: Performance Enhancement for the Wang Alliance System

3. I hope that the previous meeting between representatives of our respective staffs and this response is sufficient to resolve any lingering doubts you may have had regarding the wisdom of this project. As we need to move forward as quickly as possible, I would appreciate your releasing our contract soon.

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Attachments:  
References

DO/IMS 87-354

9 SEP 1987

MEMORANDUM FOR: Director of Information Technology  
ATTENTION: Chief, SS/ID/CSG/OIT/DA  
FROM: [REDACTED]  
Chief, Information Management Staff/DO  
SUBJECT: Performance Enhancement for the Wang Alliance System  
REFERENCE: Wang Memo, dated 26 August 1987, same subject

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1. In response to a request from the [REDACTED] IMS, the Wang Corporation has proposed the development of a special "turbo" board for use with the CRAFT Alliance system. This device will significantly improve the operating speed and processing capacity of the Alliance and allow for the interface of a new series of peripherals via a SCSI port.

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2. The attached proposal has been discussed with Wang representatives and IMS is prepared to make a commitment of FY-88/89 funds to cover the purchase of 100 units. Naturally, this commitment is predicated on the availability of funds and the acceptable performance of the product. We anticipate a commitment of approximately \$1,000,000 in FY-88 with the remainder coming from the FY-89 budget.

3. It is requested that your office arrange to transmit this commitment to the Wang Corporation so that development work can begin as soon as possible. Any questions or correspondence concerning this request should be directed to [REDACTED] IMS, secure [REDACTED]

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Attachment: Wang Proposal

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DO/IMS 87-354/1

OIT-0772-87

19 OCT 1987

MEMORANDUM FOR: Chief, Information Management Staff, DO

FROM: Edward J. Maloney  
Director of Information Technology

SUBJECT: Performance Enhancement for the Wang Alliance System

REFERENCE: / DO/IMS 87-354, dtd 9 Sept 87, Same Subject

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Your request has raised several questions, and I apologize for not responding sooner. I believe our best course of action to support your needs for the CRAFT program requires members of our two organizations to get together and formulate answers to the following questions, then brief us on their recommendations. These questions include:

A. Will Wang announce this proposed "turbo" board as a standard product?

B. How do you intend to define performance based on the statement from Wang "Wang makes no other warranties or commitments to the product performance capabilities"?

C. Has this been coordinated with OC?

D. In the event of product failure in the field, who is qualified to make repairs? Based on what knowledge and training?

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F. In light of the planning and directions being taken by the Office of Communications as to long term hardware procurements and installation to overseas stations, does the extension of the Alliance system architecture make sense?

G. What do you expect in terms of increased product life cycle as a result of this proposed enhancement?

H. There seems to be an unstated presumption that upgrading to a Wang V.S. is not an option.

**SUBJECT: Performance Enhancement for the Wang Alliance System**

2. Ken, I know your people view this as an interim solution until Dolphin but I view it as building bridges to the past. Our history is littered with these kinds of decisions that while well intended, resulted in being an easy target for the budgeteers. This is especially true this year when it appears we will be under considerable fiscal pressures. We can always come up with interim solutions but they are always very expensive to clean up after.

3. There are probably a few more concerns I have overlooked that I'm sure can be addressed. I have designated [redacted] Chief, Customer Service Group, as my focal point to help answer these concerns. If you agree, please have your representative contact her on secure [redacted] to get together and work on a briefing to answer these questions for both of us.

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